

What:
Entrepreneur Training for the Dentist

Where:
Bellevue or Kirkland
(location will depend on number of registrants)

When:
Friday, May 6, 2022
9:00am—3:00pm
(Registration 8:30am—9:00am)

Cost:
\$390.00 per attendee
Class size is limited, please register early!

How to Register:

By Phone:
425.827.3041

By Fax:
Fax the registration form to
425.889.0464

By Email:
Support@MartinBircherCPA.com

By Mail:
Martin, Bircher, Thompson, PC
Attn: Dental Seminar Registration
11400 98th Ave NE, Ste 200
Kirkland, WA 98033



**Certified Public Accountants
Specializing in Medical & Dental**

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Phone: 425-827-3041
Fax: 425-889-0464
Toll Free: 800-822-3041
www.MartinBircherCPA.com



**Certified Public Accountants
Specializing in Medical & Dental**

presents

**Entrepreneur
Training for
the Dentist**

By Brian Bircher, CPA, MBA

Friday, May 6, 2022

9:00 am - 3:00pm

Entrepreneur Training for the Dentist

Seminar Highlights

Key Financial Indicators

- What are they
- How to calculate them
- What they mean
- What to do when they are not on track

Salary Levels & Benefit Package

- What is your market paying for different staff positions
- What benefits your market is providing

Retirement Plans & Incentives

- Which bonus/incentive plans work and which do not
- Types of retirement plans

Financial Statements

- What they should look like
- What they mean
- How you should use them

Tax Legislation & Strategies

- Year-end strategies for you and your office

Accounting/Computer Safeguards

- Where are you vulnerable?
- What policies and procedures decrease your vulnerability?
- Do your employees have too many conflicting responsibilities?

♦ **Ideal for general and specialty dental practice owners and office managers looking to learn more about issues critical to efficiently managing a dental practice**

♦ **Six hours of continuing education for dentists**

What You Will Learn

- How to prepare a brief, meaningful key factor report to assist you in managing your practice
- Special rules and operating percentages unique to general and specialty dental practices
- How to calculate a reasonable production goal for hygiene
- Do's and don'ts of internal controls
- Effective marketing approaches for your practice

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Registration

Entrepreneur Training for the Dentist

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Registration Fee: \$390.00

Number of attendees: _____

Subtotal _____

Total _____

Name

Address

Phone

Method of Payment

☐ Check

☐ Visa

☐ MasterCard

Credit Card #

Exp. date

Security Code

Signature

Checks should be made
payable to:

MBT

